



PRODUCER'S POINTERS

FEBRUARY 2020

Phone 708-424-0100
 Main Fax 708-425-5077

Specialty
 Auto Binder Fax 800-427-2463

COMMERCIAL LINES

We are your Transportation Specialists

- Long-haul to local
- For-hire trucking
- Intermodal
- Fleet & non-fleet
- Contractors
- Public auto
- School buses
- Taxis/Limousines
- Tow trucks
- Truck driving schools
- Distressed accounts
- New ventures



Call our Transportation Specialist
 Scott Handelman at **708-741-4592**
 for more information or send your
 submissions to
shandelman@buschbach.com

CYBER COVERAGE

Our A+ rated specialty carrier has
 introduced Network Security
 Coverage that can be written in
 conjunction with General Liability
 coverage.

- Coverage responds to damages
 and expenses due to internal or
 external security breaches
 from malicious or accidental
 acts
- Access to security breach risk
 management tools, news and
 information

Call our Commercial Department at
708-424-0100 Option 3 for more
 information

MANUFACTURING, WAREHOUSING AND DISTRIBUTOR ACCOUNTS

Our 'A' rated specialty carrier has
 expanded its appetite for small to
 medium hazard accounts. Features
 include:

- Increased limits options
- Deductible options
- Products/Completed Operations
 available
- Low minimum premiums
- Package policies available
- Quick policy issuance
- Premium financing

Call us at **708-424-0100, Option 3**,
 for more information or for a quick,
 competitive quote.



IMPORTANT CHANGES

Effective 02-01-2020 please note the
 new policy fees associated with all
 new and renewal accounts:

Policies over **\$5,000 \$50.00**
 Policies under **\$5,000 \$30.00**

LAST MINUTE OPPORTUNITIES ARE OUR SPECIALTY!

We can provide quick solutions for
 all lines of coverage.
 Call 708-424-0100
 Fax: 708-425-5077
 Email: cl@buschbach.com

PERSONAL LINES UPDATE

We have a new manager in Personal
 Lines. After many years of service,
 Sharon Graham retired in December.
 We wish her the best and are
 thankful for all her dedicated service
 over the years., Please make sure to
 review our attached list with the
 updated contacts in our Personal
 Lines Department.

AUTO RIDESHARE COVERAGE

We have carriers that will provide
 Personal Auto coverage for drivers
 using their personal vehicle to
 transport passengers for
 compensation. Note that the
 Rideshare Company's commercial
 coverage applies while the auto is
 being used for Rideshare purposes.

This exposure must be disclosed on
 the application for coverage to apply.

For any questions please call
708-424-0100 Option 1
email submissions to
autofax@buschbach.com

PAYMENT PLANS AVAILABLE

Let us handle collections and give
 you more time to sell! Simply tell us
 the down payment collected at the
 time of binding and we can finance
 the balance in 4, 6, & 8 payments.

Call us at **708-424-0100, Option 4**, if
 you have any questions.

Phone
(708) 424-0100

5615 W. 95th St
Oak Lawn IL 60453

Fax
(708) 425-5077

Specialists in Account Placement!
Any size account – large or small

Transportation

Primary Commercial Liability
Public Auto
Dump Trucks
Limousines
Owner-Operator Units
Truck Fleets – All Sizes
Physical Damage
Non-Standard Auto
Non-Trucking Liability
Garage Liability – Dealers
Trailer Dealers
Auto Repair Shops
Valet Parking
Towing Operations

Property & Package

Apartments
Taverns
Vacant Buildings
Non-Standard Dwellings
Churches
Grocery Stores
Variety Stores

Inland Marine

Builders Risks
Motor Truck Cargo
Contractor's Equipment
Hole-In-One
Bailee's Customers
Installation Floater
Prize Indemnification
Riggers Liability
Trip Transit

General Liability

Alarm Installers
Day Nurseries
Bars, Taverns & Night clubs
Exercise Studios
Caterers
Clubs
Vacant Buildings
Amusement Devices
Athletic Participants coverage
Camps
Dancing Schools
Security Guard Service
Fire Extinguisher Sales/Service
Food Products Mfg.
Halfway Houses
Hotels and Motels
Laundromats
Lessor's Risks
Pushcarts
Restaurants
Automatic Sprinkler Installation
Septic Tanks
Spectator Liability
Sport Teams and Leagues
Stables/Saddles and Teams

Special Events

Exhibitions – All Types
Fairs & Carnivals
Dances
Parades/Pageants/Fairs
Parties/Celebrations/Picnics
Rock Concerts and Shows
Sporting Events
Tours and Trips

Accident and Health

Camps
Day Care
Special Events
Sports Teams

Contractors

General Contractors
Carpenters
Chimney Cleaning
Concrete Construction
Demolition Contractors
Drywall Installation
Electrical Work
Heating/Air Conditioning
Janitorial Services
Landscaping
Painting
Plumbing
Roofers
Paving and Seal coating
Sewer construction
Siding Installation
Street Cleaning
Snow Removal
Tree Removal/Trimming

Professional Liability

Computer Consultants
Detective Agencies
Exercise Studios
Insurance Agents and Brokers
Pension Consultants
Architects and Engineers
Adjusters
Business Consultants
Lawyers
Masseurs
Travel Agents

Other Liability Forms

Liquor Liability
Buffer Layers – All Types
Excess Auto Liability
Excess General Liability
Umbrellas

**Financing Available Through
Suburban E-Z Premium
Payment Plan**

**Remember us for your Personal
Lines Placement Needs**

***Our Personal Lines Department
Can't be Beat!
Se Habla Español!***

We're here to service your agency 6 days a week.

Monday – Friday 8:00 am to 6:30 pm
Saturdays 9:00 am to 3:00 pm

708-424-0100
Option 1 – Personal Auto
autofax@buschbach.com



Our staff is dedicated to providing superior service and immediate policy issuance.

Esmeralda Ibarra
Eugina Barnes
Leslie Cray
Aimie Estrada

Catherine Liuzzo

Heather Huscher, Supervisor

Automated Rating System available for your office

Competitive Premium Financing

Debbie Brozak
Andrea Jennings

Jessica Cardenas

Commercial Lines Placement Specialists!

Send us Specialty Risks

Property, General Liability, Liquor Liability

Bilingual

Carmen Sanchez

Ana Teran

Colleen Delaney



Umbrella, Professional

Bilingual

Carmen Sanchez

Ana Teran

Colleen Delaney

Commercial Auto, Garage

Light Commercial Auto
Limousines, Taxis, Tow Trucks
Garage



Bilingual

Colleen Delaney

Carmen Sanchez

Ana Teran

Weekdays 8:00am – 6:00pm

For immediate quotes

Phone: 708-424-0100, Option 3

Fax: 708-425-5077

Email: cl@buschbach.com

Competitive Premium Financing

Andrea Jennings

Debbie Brozak

Jessica Cardenas